

JENS FRANKENREITER

Columbia Law School
435 W 116th St, New York, NY 10027
jgf2132@columbia.edu · (929) 855-4577

ACADEMIC POSITIONS

Columbia Law School

Postdoctoral Fellow in Empirical Law and Economics, Ira M. Millstein Center for Global Markets and Corporate Ownership, 2019–present

University of Virginia School of Law

Visiting Associate Professor of Law, Fall 2018

Max Planck Bonn

Senior Research Fellow, 2017–2019

EDUCATION

Swiss Federal Institute of Technology (ETH) Zurich, Switzerland

Ph.D., 2016

Committee: Stefan Bechtold, Daniel Rubinfeld, Heike Schweitzer

Honors: ETH Medal 2017 (recognition for outstanding dissertations at ETH Zurich)
SIAF Award 2018 (awarded to outstanding dissertations in social sciences)

Harvard Law School

LL.M., 2015

Honors: Landon H. Gammon Fellowship for top LL.M. Candidates
Dean's Scholar Prize in Antitrust Law and Economics—US

University of Bonn and LMU Munich

German State Examination in Law, 2010

Honors: Graduated in top 1% of class

CURRENT PROJECT

My job talk paper, *The Missing “California Effect” in Data Privacy Law*, investigates the existence of cross-jurisdictional influences in data privacy law using computational text analysis and other quantitative methods. There is a substantial literature that assumes the existence of “California Effects” (the global adoption of stringent standards by businesses operating across jurisdictions) at both the U.S. interstate level and the international level. These effects have been predicted to be particularly influential in data privacy law. This paper analyzes a large longitudinal corpus of privacy policies to examine the influence of EU law on transactions between U.S. online services and their customers. Despite widespread expectations to the contrary, the analysis reveals that most U.S. online services treat U.S. consumers and EU consumers differently, with EU consumers enjoying higher levels of protection. This result indicates that California Effects might be less important than is commonly assumed, at least in the area of data privacy law.

RESEARCH AND TEACHING INTERESTS

Primary:

Business Associations, Contracts, Antitrust, Securities Regulation, International Business Transactions

Secondary:

Law and Technology, Law and Social Science, Law and Economics, International Organizations (European Union Law), Commercial Law

PUBLICATIONS

Computational Methods in Legal Analysis

16 ANNUAL REVIEW OF LAW AND SOCIAL SCIENCE 39 (2020) (with Michael A. Livermore)

Forum Selling Abroad

92 SOUTHERN CALIFORNIA LAW REVIEW 487 (2019) (with Stefan Bechtold and Dan Klerman)

Featured on the Oxford Business Law Blog, November 26, 2018

The Limits of Smart Contracts

175 JOURNAL OF INSTITUTIONAL AND THEORETICAL ECONOMICS (JITE) 149 (2019) (conference issue)

Are Advocates General Political? An Empirical Analysis of the Voting Behavior of the Advocates General at the European Court of Justice

14 REVIEW OF LAW & ECONOMICS 20160037 (2018)

The Politics of Citations at the ECJ: Policy Preferences of EU Member State Governments and the Citation Behavior of Members of the European Court of Justice

14 JOURNAL OF EMPIRICAL LEGAL STUDIES 813 (2017)

WORKS IN PROGRESS

The Missing “California Effect” in Data Privacy Law

Job Market Paper

Cleaning Corporate Governance

(with Cathy Hwang, Yaron Nili and Eric Talley)

Empirical Corporate Governance in the Land of Unicorns

(with Eric Talley)

Hunting for Contracts on the Blockchain

(with Julian Nyarko)

Are Lawyers' Case Selection Decisions Biased? A Field Experiment on Access to Justice

(with Michael A. Livermore)

Hard Core Citation Strategy and the Barely Legal Gaming of Law School Rankings

(with Eric Talley)

BOOK CHAPTERS AND SHORTER WORKS

The Deep Structure of Deliberate Ignorance – Mapping the Terrain

DELIBERATE IGNORANCE – CHOOSING NOT TO KNOW 65 (Ralph Hertwig & Christoph Engel eds., 2021)
(with Barry Schwartz et al.)

Writing Style and Legal Traditions

LAW AS DATA: COMPUTATION, TEXT, AND THE FUTURE OF LEGAL ANALYSIS 153 (Michael A. Livermore & Daniel Rockmore eds., 2019)

Text as Observational Data

LAW AS DATA: COMPUTATION, TEXT, AND THE FUTURE OF LEGAL ANALYSIS 59 (Michael A. Livermore & Daniel Rockmore eds., 2019) (with Marion Dumas)

Network Analysis and the Use of Precedent in the Case Law of the CJEU – A Reply to Derlén and Lindholm

18 GERMAN LAW JOURNAL 687 (2017)

SELECTED PRESENTATIONS

The Missing “California Effect” in Data Privacy Law

Columbia Law School Blue Sky Meetings (2020)

Florida-Michigan-Virginia Virtual Law and Economics Workshop (2020)

Online Workshop on the Computational Analysis of Law (2020)

LEAP Text Analysis in Law Conference, UC Berkeley (2020)

Yale University Information Society Project Ideas Lunch (2020)

Center for Law & Economics, ETH Zurich (2019)

Hard Core Citation Strategy and the Barely Legal Gaming of Law School Rankings

Columbia Law School Faculty Workshop (2020; with Eric Talley)

LEAP Text Analysis in Law Conference, UC Berkeley (2020; with Eric Talley)

Hunting for Contracts on the Blockchain

BYU Winter Deals Conference (2020)

Are Lawyers' Case Selection Decisions Biased? A Field Experiment on Access to Justice

University of Virginia Summer Faculty Workshop (2020; with Mike Livermore)

Conference on Empirical Legal Studies (CELS), Claremont McKenna College, Claremont, CA (2019)

Canadian Law and Economics Association (CLEA), University of Toronto (2019)

Academica Sinica, Taipei, Taiwan (2019)

Forum Selling Abroad

University of Michigan Law and Economics Workshop (2018)
University of Virginia Law & Economics Colloquium (2018)
American Law and Economics Association (ALEA), Boston University (2018)
Conference on Empirical Legal Studies (CELS), University of Michigan (2018; with Stefan Bechtold)
Society for Inst. & Org. Economics (SIOE), HEC Montreal (2018; with Dan Klerman)
European Policy for Intellectual Property (EPIP), University of Glasgow (2015)
Chicago-Kent Roundtable on Empirical Methods in Intellectual Property (2014)

Writing Style and Legal Traditions

Conference on Empirical Legal Studies in Europe (CELSE), KU Leuven (2018)
Computational Study of the Law Working Group, Santa Fe Institute (2017)

The Politics of Citations at the ECJ: Policy Preferences of EU Member State Governments and the Citation Behavior of Members of the European Court of Justice

Conference on Empirical Legal Studies (CELS), Duke University School of Law (2016)

Measuring the Effects of Legal Precedents in U.S. Federal Courts

American Law and Economics Association (ALEA), Columbia Law School (2015)
Midwestern Association for Law and Economics (MLEA), Indiana University (2014)
Conference on Empirical Legal Studies (CELS), UC Berkeley (2014; poster presentation)

Are Advocates General Political? An Empirical Analysis of the Voting Behavior of the Advocates General at the European Court of Justice

PluriCourts Seminar Series, Oslo University (2019)
Conference on Empirical Legal Studies in Europe (CELSE), University of Amsterdam (2016)
Midwest Political Science Association (MPSA), Chicago (2015; poster presentation)
European Association of Law and Economics (EALE), Warsaw (2013)

TEACHING EXPERIENCE

University of Virginia School of Law

LawTech (with Michael A. Livermore, Fall 2018)

Bonn University

Corporate Law and Economics (Fall 2018, Fall 2019)

Hamburg University

Corporate Law and Economics (Summer 2019)

Humboldt University of Berlin

Analytical Methods for Lawyers (Spring 2017, Spring 2018, Spring 2019)

MEMBERSHIPS AND PROFESSIONAL SERVICE

Manuscript Referee:

Journal of Legal Studies
Journal of Law, Economics, and Organization
Journal of Empirical Legal Studies
American Law and Economics Review
Review of Law & Economics
Law & Social Inquiry
Artificial Intelligence & Law

Research Affiliate at the Center for Law and Economics, ETH Zurich, 2020–present

Membership in Organizations:

Society for Empirical Legal Studies

HONORS AND GRANTS

ERP scholarship by the German Academic Scholarship Foundation (Studienstiftung) and the Federal Ministry for Economic Affairs and Technology, 2014

LL.M. Scholarship by the German National Academic Exchange Service (DAAD), 2014

NYU School of Law Arthur T. Vanderbilt Scholarship (declined), 2014

PRIOR LEGAL EXPERIENCE

Raue LLP, Berlin (formerly Hogan & Hartson Raue LLP)
Associate, Corporate Law and Venture Capital, 2016–2017

Freshfields Bruckhaus Deringer, Brussels and Washington, D.C.
Legal Trainee, Antitrust, 2011–2012

Federal Foreign Office, Berlin
Legal Trainee, European Union Law, 2011

CMS Hasche Sigle, Munich
Paralegal, International Arbitration, 2009–2010

SKILLS

Languages:

German, French

Programming Languages:

R, Python, Stata, LaTeX

REFERENCES

Stefan Bechtold

Professor of Intellectual Property
ETH Zurich
Haldeneggsteig 4
CH-8092 Zurich
sbechtold@ethz.ch
+41 44 632-2670

Christoph Engel

Director
Max Planck Bonn
Kurt-Schumacher-Straße 10
DE-53113 Bonn
engel@coll.mpg.de
+49 228 914-16210

Cathy Hwang

Professor of Law
University of Virginia School of Law
580 Massie Road
Charlottesville, VA 22903
chwang@law.virginia.edu
(347) 843-9125

Daniel Klerman

Edward G. Lewis Chair in Law and History
USC Gould School of Law
699 Exposition Boulevard
Los Angeles, CA 90089-0071
dklerman@law.usc.edu
(310) 935-8009

Michael A. Livermore

Edward F. Howrey Professor of Law
University of Virginia School of Law
580 Massie Road
Charlottesville, VA 22903
mlivermore@law.virginia.edu
(434) 982-6224

Holger Spamann

Lawrence R. Grove Professor of Law
Harvard Law School
1563 Massachusetts Avenue
Cambridge, MA 02138
hspamann@law.harvard.edu
(857) 413 8786

Eric Talley

Isidor and Seville Sulzbacher Professor of Law
Columbia Law School
435 West 116th Street
New York, NY 10027
etalley@law.columbia.edu
(213) 610-4792

Mila Versteeg

Class of 1941 Research Professor of Law
University of Virginia School of Law
580 Massie Road
Charlottesville, VA 22903
versteeg@virginia.edu
(434) 466-8778